

EXHIBIT 19

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1 **Call Date:** 2018-09-15

2 **Call Duration:** 6:58

3 **Call Begin:** 13:22:51

4 **Participants**

5 RICK SINGER

6 JOHN WILSON

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10 WILSON: Hey Rick, could you hear me? 'Cause you just
11 dropped out.

12 SINGER: Yeah I--now I can hear you.

13 WILSON: Okay, great sorry you said something about the
14 guys from Goldman and then boom you dropped
15 out.

16 SINGER: Yeah they sent me 4 families on Thursday sayin'
17 they've been checkin' with development, they'll
18 pay the 1.2, 1.5, 2 million they don't care
19 'cause they're being quoted over \$30 million.

20 WILSON: [inaudible] Oh because they have to donate a
21 whole building or something like that you're
22 saying.

23 SINGER: They've been workin' the system and that's what
24 they're bein' told.

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KTB 9/9/21

United States District Court
District of Massachusetts

TRIAL EXHIBIT

0562A

Case No. 19-CR-10080-NMG

USAO-VB-01720544

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1 WILSON: All right.

2 SINGER: So-

3 WILSON: All right, well this is, this is good general
4 guidance ~~[UI]~~ ^{I appreciate...}. So in terms of pushing harder on
5 different sports unless they can really get
6 some national times in, uh, crew you're sayin'
7 it doesn't really matter for these top schools.
8 What does it--does that matter for like the BCs
9 and the...

10 SINGER: Yeah it can matter for them.

11 WILSON: So sports will matter for their second tier
12 choices?

13 SINGER: As long as they're considered heavy weight not
14 lightweight.

15 WILSON: What do you mean by heavyweight versus
16 lightweight?

17 SINGER: It's all based on your weight. They-they give
18 spots to heavyweights not to lightweights. That
19 means you gotta be I think heavyweight girls
20 are like ah over 150.
21 ^{Mainly --}
WILSON: Yeah ~~maybe~~ I think they're both about that.

22 They're both like almost 6 ft tall now.

23 SINGER: Which is great.

24 WILSON: One's-one's really heavy-heavy weight and the

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1 other is ah muscular and I think they're both
2 probably in that should be over 150.
3 SINGER: Yeah that's helpful. So that's ~~where~~ ^{what} they gotta
4 be ~~and~~ ⁱⁿ ~~they're gotta~~ ^{they got to} crush it and they
5 gotta go to nationals and they gotta really
6 engage in the sport.
7 WILSON: Yeah.
8 SINGER: If you wanna do it on your own. And you only
9 got this summer to do it, this fall, this
10 spring.
11 WILSON: Yeah they gotta really go crazy I guess then.
12 SINGER: Yep.
13 WILSON: Yeah. And then in terms of the, uh, difference
14 of for each of the schools is that gonna have
15 an impact on them at all? In terms of where
16 they get in on their own or...
17 SINGER: Sure, if they crush it.
18 WILSON: Otherwise it's a second tier...
19 SINGER: Well even ~~[UI]~~ ^{second}--
20 WILSON: ~~[OV/UI]~~ ^{are} Their safety schools.
21 SINGER: Well even second's ~~[IA]~~ ^{are} not easy to get into
22 but yes.
23 WILSON: ~~[OV/UI]~~ even in their second tier. Okay. Are you
24 around? ~~you said next~~ ^{Is it next --} is it next Friday you're in

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1 town? In Boston?

2 SINGER: Yeah I'm in, in town but I'm in town short

3 period of time. Um, I'm in and out. Um, I have

4 a--I think I--

5 WILSON: [UI] set up like 11 o'clock here or something

6 like that?

7 SINGER: Yeah--

8 WILSON: [UI] talk and meet?

9 SINGER: Yeah we can meet. Uh, um, so I'm gonna be--the

10 meetings, uh, I'm meeting at 10 o'clock at the

11 something Marriott Wharf?

12 WILSON: Marriott Longwharf? That's downtown Boston,

13 okay.

14 SINGER: Yeah, yeah. That's where I'm meeting.

15 WILSON: Maybe Leslie and I can meet with you there or

16 something like that. So you're going from there

17 to the airport or where you going after?

18 SINGER: Yeah I'm going from there to the airport, yes.

19 WILSON: All right so maybe Leslie and I try to meet you

20 there at the Marriott Longwharf. I'll be in town

21 on Friday's.

22 SINGER: [OV] So--

23 WILSON: By this--I'm usually--I'm usually in Houston and

24 Europe these days.

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1 SINGER: How's your business?

2 WILSON: Uh it's going really well doing some really good
3 stuff, uh, with McKinsey. And uh got a big
4 client that's got me pretty much full time for
5 the next two years, big multi-national you know
6 oil services company so I spend a lot of time in
7 the mid-east, Europe and uh Houston, Calgary and
8 stuff.

9 SINGER: Well, all you gotta do is tell 'em to give you a
10 quick bonus for helping ya and that will take-
11 that'll be your donation for the kids.

12 WILSON: [laughter] Is there an installment plan?

13 SINGER: But you had-you had to have done something with
14 all that money that you uh sold your house for
15 to the Chinese.

16 WILSON: Yeah I got a another house here now. [laughter]

17 SINGER: Right? I mean the Chinese took care of ya didn't
18 they?

19 WILSON: Yeah they did, it was good.

20 SINGER: They're takin' care of everybody.

21 WILSON: Exactly. Oh my. So about that whole thing if we
22 go down one of those paths, I guess it's first
23 it's better off to see what's the timeline on
24 pulling the trigger on one of those paths

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1 because we gotta figure out what schools they
2 wanna go to and all that stuff and where their
3 choices are.
4 SINGER: Gotta know by, uh, gotta know by June 1st.
5 WILSON: Of which year? Of their sen--of their next year--
6 SINGER: [OV/UI]
7 WILSON: [UI] entering junior [UI] their senior year.
8 SINGER: Yeah, the beginning of their--at the end of
9 junior, beginning of senior year. Because those
10 spots will go away.
11 WILSON: All right so you need to make a decision by June
12 1st you're saying?
13 SINGER: Yeah.
14 WILSON: All right.
15 SINGER: By then you'll have all your data.
16 WILSON: Yeah I know schools prepared and all their test
17 scores all that stuff. I mean their scores
18 already good enough to get into any place a side
19 door I assume with the athletes right?
20 SINGER: Uh, not really. They're okay I still gotta fight
21 for it 'cause we don't have--
22 WILSON: [OV] Yeah but I mean--
23 SINGER: [OV] They both--
24 WILSON: [OV] But I mean as freshman.

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1 SINGER: Yeah.

2 WILSON: I think as freshman they have a 32.

3 SINGER: But they don't care about--John they don't care
4 if it happened in freshman year or eighth grade-

5 WILSON: No no but I'm sure they're gonna do a lot better
6 now I mean that was.

7 SINGER: Yeah.

8 WILSON: That was 2 years ago I'm sure they'll be now in
9 the higher range than that so I'm just saying.

10 SINGER: Then then they should be fine, yeah.

11 WILSON: Yeah. Okay so then but then they need what do
12 they need? Subject tests? Subjects like math and
13 shit? Or what subjects do they need?

14 SINGER: Well they're gonna take math 2 and um depending
15 on what classes they're in, they'll take another
16 one if they're in other AP courses. So that's
17 why I need to get 'em on the phone.

18 WILSON: Okay. All right maybe I don't next Friday [UI]
19 for them probably too early.

20 SINGER: [OV] Yeah that's fine.

21 WILSON: Let's sign them up for the whole thing let's
22 sign up for the whole deal for them, the full
23 monty training.

24 SINGER: Why don't you have the kids come at 11 uh 11

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1 o'clock on next this coming Friday at the Boston
2 Longwharf.
3 WILSON: I'd have to pull them out of school though, I
4 guess I could.
5 SINGER: For an hour or so?
6 WILSON: Yeah but to get there and back is gonna be 3
7 hours round trip you know.
8 SINGER: Okay would you rather them be--go home and then
9 I can skype with them?
10 WILSON: Uh which day you talkin' about?
11 SINGER: Next Friday.
12 WILSON: Oh next Friday at 11 o'clock?
13 SINGER: Yeah.
14 WILSON: Yeah it's gonna be a half an hour each way
15 let's- let me figure out something we do maybe
16 you'll skype--we can skype even if we're
17 together then and they can be on skype with you
18 right?
19 SINGER: Correct.
20 WILSON: From campus yeah yeah. So maybe we just skype.
21 Can you do a three-way skype? How does that
22 work?
23 SINGER: Um we'd have to do zoom let me talk to my people
24 about that yeah.

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1 WILSON: All right maybe we do a three way zoom or
2 something. That'd be a good idea.
3 SINGER: All right.
4 WILSON: See if we can set that up for Friday assuming
5 we get the software on their phones and shit.
6 SINGER: Got it.
7 WILSON: All right super. Sounds good. We'll set that
8 up, next, ah, next Friday we'll be talking.
9 SINGER: You got it, take care.
10 WILSON: Thanks, you too.
11 SINGER: Ok. Bye bye.

End of Audio File

USAO-VB-01720553